

Epiphany School + ACN

COMMUNITY IMPACT PROJECT
DELIVERED BY ACN

Bringing exceptional academic, social and emotional programs and support to extraordinary children with Asperger's or other communication differences

Problem: Epiphany School leadership knew they would need to expand their fundraising in order to grow, but did not have a donor management tool in place.
Solution: Apparo matched Epiphany with a volunteer from ACN to assess their needs and help determine the best donor tool.
Nonprofit Team Member: Erin Morris
Volunteer: Shenata Allen, Yemi Mateola, Ken McLamb

A Light in the Tunnel

"Without this project, we would have searched online on our own, without consideration of details that might cause us trouble later. Also, we might have been oversold and would never have known. Apparo has yet again been a light in our tunnel to show us the way."

– Erin Morris, Executive Director, Epiphany School

Anticipated Outcomes + Community Impact

Epiphany leadership is now well positioned to make the best choice of donor management tool, which is anticipated to:

- Double fundraising revenue within the first year
- Simplify donor cultivation
- Enhance and simplify reporting
- Save administrative time
- Minimize risk and ensure security of data



Opening the Door to a Long-Term Apparo Partnership

"My experience with Apparo and working with Erin was wonderful. It opens the door for us to look forward to more projects with Apparo. It's a wonderful cause and I will be happy to keep serving and adding value."

-Yemi Mateola, ACN, Volunteer

60 hours
Time dedicated by Apparo + volunteers

$9,000
Project market value

18x
Return on nonprofit investment